



of American adults say they do not keep track of their finances with a budget.

National Foundation for Credit Counseling

of gross job creation comes from new business startups.

Review of Economics and Statistics

of senior executives in the United States believe Americans lack necessary soft skills, such as critical thinking, communication, collaboration, and creativity.

Adecco USA



WHY JA?

To inspire and prepare young people to succeed in a global economy.

JA ensures students have the knowledge and skills to succeed.

JA empowers students to achieve their dreams.

JA gives students hope for a better future.

JA helps prepare the future leaders of South Dakota



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Todd Bernhard Delta Trust Company, Inc.

Rod Carlson Active Generations

Mike Derby Coldwell Banker

Dana Dykhouse First PREMIER Bank

Rod Fouberg Dacotah Bank

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To Our Valued INVESTORS & FRIENDS

Thanks to your generous support, Junior Achievement of South Dakota is celebrating another year of student impact growth! During the 2015-16 school year, 51,498 students received JA experiences from committed and enthusiastic volunteers.

For many of our students, the topics of money, careers, business ownership, and ethics are not discussed around the dinner table at home. It is up to our educators and JA's dedicated volunteers to ensure our students have the knowledge they need to graduate, secure a job, and flourish in their chosen careers. JA volunteers help students understand that they can change the trajectory of their lives – and help turn "I can't" into "I can". Every student can be successful in work and in life if they put their minds to it, work hard, and obtain the education and training necessary to secure their dream job. Junior Achievement is proud to be a part of their educational experience.

As you know, South Dakota's economy is greatly impacted by the success of our small businesses. JA volunteers, using proven materials and instruction methods, encourage our students to develop their entrepreneurial thinking and understand that innovation and teamwork are necessary in every profession. JA students also understand the importance of arriving to work on time and collaborating with a team, which will make them better employees and business owners in the future.

We are grateful for your continued support of our programs and our students. We are working toward some large, impact-focused goals, and with your support, we can impact even more students with these life-changing programs. Now more than ever, our students need to have a working knowledge of money, careers, business ownership, and ethics. Our students are the future leaders of South Dakota, and it is up to us to ensure they have the skills they need to succeed.



googuely Johnson

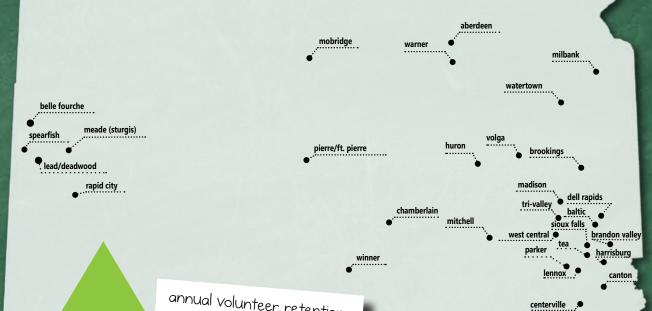
Jacquelyn Johnson, State Board Chair JA of South Dakota



Layla Eitrein

Kayla Eitreim, President IA of South Dakota





71.97%

annual volunteer retention rate in South Dakota, the highest rating among Junior Achievement offices in the USA.

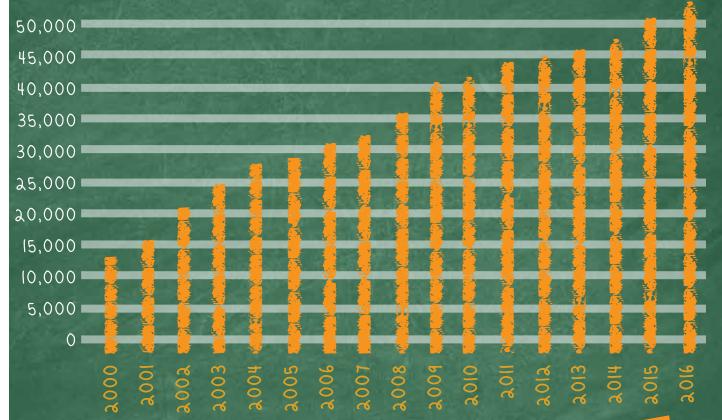
Nationally, the average JA volunteer retention rate is 30.98%.

of South Dakota students
receive Junior Achievement
receive Junior Achievement
programs. Nationally,
programs. Nationally,
programs. Nationally,
programs. Nationally,
programs. Nationally,
South Dakota ranks fifth
south Dakota ranks fifth
out of II2 JA offices for
out of II2 JA offices for
student market share.
The JA national average
market share is 9.01%.

yankton

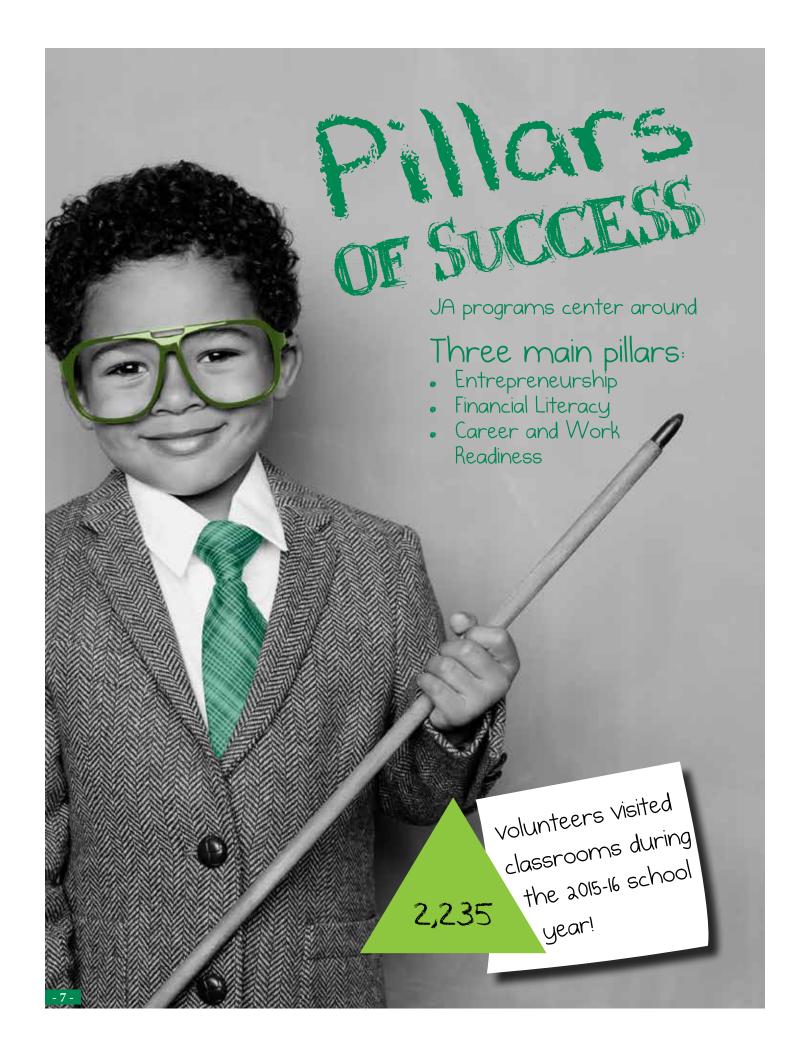
vermillion

Students Empowered



This chart reflects the number of students who have been impacted by Junior Achievement of SD since 2000.





JA Pillars signify a program's primary focus, however; each JA program is developed to include all three pillars.

KEY

Minimal Moderate High

ELEMENTARY

	Entrepreneurship	Financial Literacy	Readiness
JA Ourselves®			
JA Our Families®			
JA Our Community®			
JA Our City®			
JA Our Region®			
JA Our Nation®			
JA More than Money®			

MIDDLE SCHOOL

	Entrepreneurship	Financial Literacy	Readiness
JA Economics for Success®			
JA Global Marketplace®			
JA It's My Future®			
JA It's My Business!*			

HIGH SCHOOL

	Entrepreneurshij	Readiness	
JA Be Entrepreneurial®			
JA Career Success®			
JA Company Program®			
JA Exploring Economics®			
JA Personal Finance®			
JA Titan®			

JA EXCELLING THROUGH ETHICS

Over 300 executive-level volunteers visited class-rooms to present the JA Excelling through Ethics program during the 2015-16 year. The initiative behind the program is to teach students what ethics means, to show why ethics is important, and to help youth build an ethical foundation. The program was implemented in 27 communities across the state and impacted over 7,900 South Dakota middle and high school students.

JA VOLUNTEERS

come from all walks of life, representing a variety of interests and skills. JA encourages volunteers to teach a program that aligns with their areas of interest.

Entrepreneurship:

- Business Plans
- Small Businesses
- Innovation/Creativity
- Marketing
- Problem Solving

Financial Literacy:

- Budgets
- Insurance
- Investing
- Credit

Career & Work

Career & Work

Savings

Career and Work Readiness:

- Interviewing
- Branding
- Soft Skills
- Job Searching
- Conflict Resolution







Why VOLUNTEER?

Volunteers play a key role in bringing Junior Achievement to life. By sharing their personal and professional experiences and skills with students, they help them make the connection between what students are learning in school and what they will need to succeed in work and life.

Junior Achievement makes volunteering fulfilling and offers flexible scheduling options. Our curriculum provides everything needed to make participation in JA interactive and engaging for students.

In as little as an hour a week, you can make a difference in the lives of young people. Your Junior Achievement experience will leave you feeling proud, energized, and hopeful about a better future for our young people.

Thank You!

Over 2,200 volunteers made a difference by teaching JA programs in classrooms this year. To see the list of volunteers or to become a volunteer this school year, visit www.jasd.org.

BENEFITS TO STUDENTS:

- Shows importance of staying in school
- Showcases community role models
- Encourages career exploration
- Stimulates interest in business and education

VOLUNTEERS COMMIT TO:

- Attend a training session
- Teach five to thirteen one-hour sessions with pre-developed JA materials and hands-on activities
- Encourage student success by sharing real-world experiences

SPECIAL

Junior At Physical At Physical Physical

Chamberlain



Pierre/Ft. Pierre



Rapid City



Sioux Falls

GOLF EVENTS

Over \$164,000 was raised during the golf events held in the following communities: Chamberlain, Dell Rapids, Pierre/Ft. Pierre, Rapid City, and Sioux Falls.

CHAMBERLAIN

47 golfers raised more than \$3,900

DELL RAPIDS

48 golfers raised more than \$4,000

PIERRE/FT. PIERRE

68 golfers raised more than \$8,000



100 HOLE CHALLENGE

\$2,500 Per Golfer

RAPID CITY

Seven golfers raised more than \$28,000

SIOUX FALLS

40 golfers raised more than \$121,000

Junior Achievement would like to thank the inkind sponsors who made the 2015-16 special events a success. For a complete listing of Junior Achievement in-kind sponsors, please visit www.jasd.org.

EVENTS



Nearly 2,500 bowlers participated and raised money for JA programming in their communities. Over \$206,000 was raised during the annual Bowl-a-Thon by the following South Dakota JA Area Boards:

- Aberdeen
- Brandon
- BrandonBrookings
- Canton
- Huron
- Mitchell
- Northern HillsPierre/Ft. Pierre
- Sioux Falls
- Watertown
- Yankton



ABERDEEN



CANTON



WATERTOWN



BRANDON



NORTHERN HILLS



YANKTON



The JA Aberdeen board held its 2nd Annual Bacon Run to raise funds for JA programs in Aberdeen and Warner. Participants ran in a 5K race, and were treated to all the bacon they could eat after running! The event raised over \$2,000.

JA DART TOURNAMENT

The JA Dell Rapids board held its inaugural Dart Tournament to raise funds for JA programs in Dell Rapids. The event raised nearly \$500.



Employees of several companies wore jeans to work, in exchange for a donation to Junior Achievement. Each participating company determined the cost and details of wearing jeans (i.e., \$10 per person), with all proceeds going to Junior Achievement of South Dakota programs.



JA BEAN BAG TOURNAMENT

The JA West Central board held its inaugural Bean Bag Tournament to raise funds for JA programs in Hartford and Humboldt. The event raised over \$4,800!

WAISTOGE

VOLUNTEER



BENEFITS TO BUSINESS:

- Educates future employees
- Sharpens employee verbal communication and presentation skills
- Refines "people skills": caring, listening, negotiating
- Contributes to a positive corporate image

TIVOLVED

INVEST

needed funding for growth sustainability

Corporations & Foundations

Events

BENEFITS TO BUSINESS:

- Impact South Dakota's future business leaders
- Sponsorship/Marketing opportunities are available
- Be a part of impacting more than 51,000 students

AREA BOARDS

* - New in 2016

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Brandon Lumber Brandon Spirits, LLC

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Tiny Tots Daycare Kate Treiber

Rebecca Trygstad

Valley Mart/Valley Restaurant &

Catering Walmart

Wells Fargo Bank, N.A.

Brad Wermers Kari Westlund Iim Winterboer

CANTON

Canton Dental Clinic Canton Lions Club Canton Rotary Club

CHS Eastern Farmers

Leon Eich

Erin J. Beyke Agency Inc. Farmers State Bank - Canton

First Bank & Trust Fossum & Bindert LLP

Paul Gerhart

Great Western Bank Deborah J. Vrooman

Home Federal Bank Lewis Drug Stores

Midco

Sanford Health Security Savings Bank Sunshine Foods - Canton

CENTERVILLE

Austin Ag

Automatic Irrigation Inc. Centerville Area Foundation Centerville Chamber of Commerce Centerville Rotary Club

Centerville School District Doug's Auto Center

Fort Randall Telephone Rollie & Lorraine Hanson

Darren Hefty

Johnson Sanitary Service ONE AMERICAN BANK

Brad Preheim Pump N Stuff Sanford Health

The Centerville Steakhouse

CHAMBERLAIN

Cindy Adams Al's Oasis Inc. Cedar Shore Resort Chamberlain Lions Club

Dr. L. L. Menning, Optometrist

ELO Prof L.L.C.

First Dakota National Bank

Great Western Bank Harry K Chevrolet

Kiwanis Club of Chamberlain

KPI Insurance Sheena Larsen Lewis Drug Stores Ron Madison

Orrion and Edith Barger Foundation

Peterson Land & Auction

Connie Priebe Sanford Health

St. Joseph's Indian School Swenson Bros. Marine

Thrivent Choice Charitable Program

Thrivent Financial

Jeff Tveit

Wells Fargo Bank, N.A. Willrodt Motor Company

DELL RAPIDS

A Touch of Heaven Massage Blaine Beck

Ricca Bent Blooms on Main

BX Civil & Construction, Inc.

Cubby's

Deli of Dell Rapids Dells Farm & Tire Dells Materials Dells Theatre Teri Eddy

Jessica Evans

Executive Recruiting Consultants, Inc.

Great Western Bank Jody Heinemann Karen Hilmoe Deborah J. Vrooman Home Federal Bank

J & P Roofing Kahler Financial Services Kahler Funeral Home

Kimberly Kludt

KMWF & Associates, PC

L. G. Everist, Inc. Lewis Drug Stores Minnehaha Funeral Home

Bruce Mogen Patrick Mullanev Old 77 Bar & Grille Paw Spa by Kathy Pizza Ranch Jean Rave Revive Fitness Sanford Health

Tylene Schwebach Schwebach Insurance and Real Estate

Sioux Valley Energy St. Mary's Booster Club Natalie Sundvold T & C Self Serve Troy's Wood Specialties Video Plus - Dell Rapids

Tracy Welbig

Wells Fargo Bank, N.A.

HURON

A&B Business Solutions American Bank & Trust American Trust Insurance Avail Wealth Management, LLC

Bank of the West

Banner Engineering Corp.- Huron

Louise Bauman Beta Gamma Sorority Jim Borszich

Brian J. Davidson Insurance Agency, Inc.

Burnison, Inc. Michelle Chenoweth

Christen Hohm Lusk Greater Huron

Area Foundation Countryside Dental Barry Cranston Creative Printing Curt's Heating & Cooling

Dakota Energy Cooperative, Inc.

Dakota Family Dentistry

Dakota Provisions

Dakotaland Federal Credit Union

East River Nursery **Edney Distributing** ELO Prof LLC

- 18 -

Eyeopener Lions Club of Huron First National Bank South Dakota -

First PREMIER/PREMIER Bankcard

Fuchs Orthodontics Hangar Restaurant Hohm Farms & Supply, Inc Hub International - Huron Huron Lioness Club **Huron Luxury Cinemas**

Huron Plainsman & Pay Day Huron Regional Medical Center Huron Title Company

Iverson Motors of Huron James Valley Veterinary Clinic Caitlin Johnson

Kim Kappler Kiwanis Club of Huron Kuhler Funeral Home Lewis Drug Stores Meekins Appraisal Service Meyer Modernizing

Midco

Mitchell Luxury Cinemas

Muth Electric **Bobbie Nickels** NorthWestern Energy Overbuilt, Inc. Brenda Paye

PB Sports Screen Printing & Embroidery

Picek Construction

Pierce & Harris Engineering Premier Equipment Prostrollo Motor Sales, Inc.

Rainbow Flower Shop Sanford Health Schoenhard Ford

Sertoma Club - Huron (Noon)

Skyways Travel Lisa Snedeker Snow, Huether & Coyle The Clothing Company The New Plains

Tschetter & Hohm Clinic, P.C.

Walmart

Wells Fargo Bank, N.A.

West Way Trailers/Under the Sun/ PHC, Inc.

Wheeler, Erickson, Wheeler, LLP

LENNOX

Billion Automotive Great Western Bank Home Federal Bank Lewis Drug Stores Sanford Health Sioux Steel Company Dick Stonefield Valley Exchange Bank

MADISON

AmericInn Lodge & Suites Assist Financial Services, Inc. B & G Transportation, Inc. Be Online, Inc. Bethel Lutheran Home

Central Business Supply Classic Corner CU Mortgage Direct Custom Touch Homes Dairy Queen - Jode, Inc. Dakota Ethanol, LLC Dakota State University Dakotaland Federal Credit Union

Dr. Derrill Hanson's Office East River Electric Power Coop East River Federal Credit Union

Exit Realty Advantage **Evecare Center** F & M Coop Oil Co. Falcon Plastics, Inc.

Falcon Plastics, Inc. - Madison Farm Bureau Financial Farmers Insurance First Bank & Trust Getting Well Chiropractic Global Polymer Industries Great Western Bank

Julie Gross **GSN** Insurance

Heartland Consumers Power District

Heritage Senior Living

Ann Hyland

Innovative Housing Solutions James River Equipment Jason Maxwell, CPA Jencks & Jencks, P.C. Mechelle Johnson Johnson Jewelers, Inc. Keppen Construction Kiwanis Club of Madison

Cotton Koch

Kolorworks Paint & Decorating, Inc.

Kotten Insurance Krug Products, Inc. Stacy Krusemark

Kundert Williams Insurance Lake County International

Lakeview Realty

Lammers and Kleibacker, LLP

Landeen Insurance

Larry Green, DDS Dental Office Leader Printing Company/Madison

Daily Leader Lewis Drug Stores

Madison Chiropractic Center Madison Elementary School Madison Family Dental

Madison Farmers Elevator Company

Madison Lawn Care Madison Lions Club Madison Livestock Sales, Inc. Madison Middle School Madison Realty, Inc.

Madison Regional Health System

Manitou Group Midco Joel Molascon

Montgomery's Furniture Outlet

Mustang Seeds

Nicky's Restaurant and Lounge

NorthWestern Energy

One Stop

Outer World Screen Printing & Design

Power Promotions PPD USA Inc.

Prostrollo Motor Company

Rotary Club of Madison Bob Sahr Sanford Health Randy Schaefer Vince Schaefer Scott Schlisner Second Street Diner Clark Sinclair Sioux Valley Energy SODAK's Marina LLC South Dakota Rural Water Stadium Sports Grill

Stan's Men's & Women's Apparel State Farm Insurance - Randy Schaefer

Subway/TCBY Treats Sunshine Foods The Shepherd Shop Brenda Thompson Rob Thuringer Ianet VanRosendale We Care Dental Weber Abstract Weiland Funeral Chapel Wells Fargo Bank, N.A. Wireless World

Wire's Tax & Management Services

MILBANK

1st Choice Realty

American Family Insurance - Charles

Ameriprise Financial, Inc.

Avera Health

Banner Associates, Inc. Berens Warehouse Groceries

Lance Bien Bien Pharmacy Bryan Johnson, DDS Casey's General Store Conroy Eye Care Dakota Granite Company

Edward Jones - Delvin Hackwith

First Bank & Trust Richard and Kerry Fish Food-N-Fuel

Gene Kiefer PA

George B. Boos Law Office Gesswein Motors Michelle Giesen Golden Living Center

Max and Jeanne Gonzenbach Tim Graf

Grant County SD Chapter of Thrivent

Financial Great Western Bank Bob Hartman

Health First Chiropractic **Insurance Solutions Plus**

ITC - Milbank I & I Earthworks, Inc. Kirby Hins LTD Koch Insurance Lantern Inn Restaurant Lantern Motel

Lewis Drug Stores Mark Bierschbach, DDS

Midco

Midwest Power Sports Milbank Community Pride Milbank EveCare Center

Milbank Ford

Milbank House Movers Milbank Kiwanis Club

Milbank Parents Promoting Education

Milbank School District Millstone Restaurant Mundwiler Funeral Home NAPA Auto Parts Rudy and Marilyn Nef Nelson Law Office Steve Nomeland

OtterTail Power Pizza Hut Pizza Ranch **POET Biorefinery** S&D One Stop Brian and Janel Sandvig

Schuneman Equipment Company

Seehafer Hardware St. Lawrence School St. Williams Care Center State Farm Insurance - Jan Scriver

Taco Johns Tech One, Inc. Titan Machinery Triple Dip Lodge





Twin Valley Tire United Hardware Unzen Motors Valley Queen Cheese Factory, Inc. Wapiti Medical Group Wells Fargo Bank, N.A. Steve Wenzl West-Con ZEMS Appliance TV Furniture & Floor Covering

MITCHELL **A&B Business Solutions** American Garage Door Anne Dailey Design Interiors Inc. Avera Health BankWest of Mitchell Bauer Dental Studio Bean Box Espresso Bittner Funeral Chapel **Boyd Financial Services** Dave Brooks BT Construction Cabela's Retail, Inc. Carlon and Millar CARQUEST of Mitchell Central Electric Cooperative, Inc. Cherrybees Floral & Gifts Chiropractic Center for Healthy Living Steve Clark Coborn's, Inc. Coca-Cola Bottling Co. Comfort Inn Corn Palace Stampede, Inc. CorTrust Bank

County Fair Food Store Culver's Frozen Custard & ButterBurgers Dailey Dental Clinic Dakota Physical Therapy **Davison County Implement** Davs Inn

Dental Care Center, Prof., LLC Dice Financial Services Group Dougherty & Company, LLC Doug's Custom Paint & Body Lori and Pat Essig Ethan Co-op Lumber

Farm Credit Services of America

Exchange Club of Mitchell

Farmers Trading First Dakota National Bank First National Bank South Dakota -

Fischer, Rounds & Assoc. - Insurance

& Real Estate Floor to Ceiling Store **Fuchs Orthodontics** Gotcha Covered Great Western Bank

Ieral Gross Hard Drive Central Lacey Hayes Hendrickson Trailer Home Federal Bank Innovative Systems, LLC Iverson Chrysler Center

Jack's Campers Jacquelyn Johnson Ien Johnston Kiwanis Club of Mitchell

KMIT/KOOL 98 Radio

John Koons

KQRN/Q107 Riverfront Broadcasting Krall Optometric Professional, LLC

Lewis Drug Stores Megan Luther

Luxury 5 Cinema - Mitchell

Dennis Martin

Martin-Trudeau Insurance Agency

McDonald's

McLeod's Printing and Office Supply

Mebius Nursery Midco

Midco Foundation

Mitchell Area Charitable Foundation

Mitchell Lions Club Mitchell Optimist Club Mitchell Realty, LLC Mitchell Telecom Montgomery's Furniture Morgan Theeler LLP Katie Morrison

Mueller Lumber Company

Muth Electric **Muth Properties** NorthWestern Energy Northwestern Mutual Palace Builders

Paulson Sheet Metal, Inc.

Terra Plamp Richard Platt POET Biorefining Puetz Corporation Ranek Ag Stephanie Reasy

Reginald Martin Agency Rotary Club of Mitchell

Becky Roth

S & M Printing Company Sabers Specialties Custom Cycles Sanford Health

Rob Schelske Schuh Painting

Scott Supply Company, Inc.

Lou Sebert Michelle Sheesley Suzanne Spink SPN & Associates Stifel Nicolaus

Teresa Hart Financial Services

Tessier's, Inc. The Dental Clinic The Depot The Title Company Fredel Thomas Thomsen Enterprises Tobin Transfer and Storage Trail King Industries, Inc. Twin City Fan Axial Division U.S. Bank

Julie VanOverschelde

Vantage Point Solutions

Vern Eide - Ford Vern Eide - GM Vern Eide Ford Lincoln Vicki Clarke Endowment

Village Bowl Walmart

Wells Fargo Bank, N.A. Will Funeral Chapel Rebecca Zabel

MOBRIDGE

Dacotah Bank Farm Credit Services Great Western Bank Jensen Rock & Sand, Inc.

Midco

Mobridge Regional Hospital & Clinics Montana-Dakota Utilities

Oahe Car Wash Wells Fargo Bank, N.A. West River Telecom Wrangler Inn/Windjammer

NORTHERN HILLS

A&B Business Solutions Amann and Graslie DDS PC American Colloid Company American Family Insurance Belle Fourche Northern Lights Lions Club

Bennett, Main and Gubbrud, PC Steve Biehl

Black Hills Community Bank

Black Hills Corporation Black Hills Federal Credit Union Black Hills Title Company Cammack Ranch Supply CLC & Assoc. CPA Crow Peak Brewing Dana Dental Arts David Donat, CFP Deadwood Eyecare Deadwood Lead Optimist Deadwood Lodge #508 BPOE E.T. Sports

First Interstate BancSystem

Foundation

First Interstate Bank - Belle Fourche First Interstate Bank - Lead/Deadwood First Interstate Bank - Spearfish First Interstate Bank - Sturgis First Western Insurance

Francis and Walter Green Foundation

Iodi Garcia Glass Shop GoldCorp

Golden Kiwanis - Sturgis Great Western Bank

Hauck Electric & Controls, Inc. Highmark Federal Credit Union

Sharon Hoggatt Homesource Jackson Dental Clinic Kiwanis Club of Lead Melissa Kraft Lantis Enterprises

Lead Deadwood Elementary PTO Lead-Deadwood School District -

Elem. Student Council Dr. Dan Leikvold Lueders Food Centers Lynn's Dakotamart - Lead Lynn's Dakotamart - Sturgis McGas Propane

Midco

Morris Law Firm, Prof. LLC Mountain Valley Vision Center Northern Black Hills Rotary Club Northern Hills Federal Credit Union

Optimist Club of Sturgis Perkins Restaurant David Peters

Pioneer Bank & Trust - Belle Fourche Pioneer Bank & Trust - Sturgis

PL Carpentry Prestige Auto Sales Regional Health

Ring Container Technology

Chris Roberts Brice Rock

Sabers Farmers Union Insurance

Dr. Kay Schallenkamp Scott Peterson Motors Signature Auto Linda Sperlin State Farm Insurance

Sturgis Economic Development

Corporation



Sturgis Rally Charities Foundation The Homeslice Group The Real Estate Center of Belle Fourche Walgreens Walmart Wells Fargo Bank, N.A. West River Foundation Wharf Resources (USA) Inc. White's Canyon Motors White's Queen City Motors Mindy Zacher Zonta Club of Sturgis

PARKER

Great Western Bank Sanford Health

PIERRE/FT. PIERRE

A&B Business Solutions American Bank & Trust Avera Health BankWest Janice Bartels Todd J. Bernhard Black Hills Federal Credit Union Bill Blauert Brakke Financial Services Capital City Florist Chandler's Inc. Clausen & Rice, LLP Coca-Cola Bottling Co. Country Carpet Clay Cudmore Dakota Business Center Dakota Prairie Bank Delta Dental of South Dakota Jenna Dempewolf Dentistry at the St. Charles, LLC Dougherty & Company, LLC East Pierre Landscape & Garden

Center Curt Everson

Dr. Tim and Kristie Fiegen

Fine Line Auto

First Dakota National Bank

First National Bank

Fischer Rounds & Associates, Inc.

Melisa Forest

Foster Rentals

Gary Snow & Associates Greg Goodman

Graham Tire

Hofer Seeds

Home Federal Bank

Janice Ingstad

Macy and Mike Kaiser

Kiwanis Club of Pierre-Ft. Pierre

Paul Knecht

Lee McCurrin Construction Inc.

Leisure Palace Pools & Spas

Midco

Midwest Construction and

Development

Missouri River Dentistry

Oahe Electric Cooperative, Inc.

Olinger Law Firm

Perkins Restaurant & Bakery

Personal Group Inc.

Pierre Dental Clinic - Dr. Bechtold

and Dr. Thompson

Pierre New Car Auto Dealers

Association

Pierre/Ft. Pierre Community

Foundation

Pierre/Ft. Pierre Exchange Club

Pierre/Ft. Pierre Rotary Club

Elling Ramsey

Reinke Gray Wealth Management, Inc.

Taya Runyan

Sanford Health

Schmitz Financial

Smart Software Solutions, Inc.

Sarah Snyder

South Dakota Community Foundation

South Dakota Intrastate Pipeline

Company

Stulken Petersen, Lingle & Walti, LLP

Tina Van Camp

VDV, LLC.

Wegner Auto Company, Inc.

Wheelhouse Plumbing

Emily Zarecky

Zonta Club of Pierre-Ft. Pierre

RAPID CITY

A&B Business Solutions Ace Steel & Recycling, Inc.

Barbara Lien Endowment

Bierschbach Equipment and Supply

Big D Oil Company

Billion Automotive

Black Hills Agency

Black Hills Community Bank

Black Hills Federal Credit Union

Black Hills Power

Black Hills Regional Eye Institute

Black Hills Shooters Supply, Inc.

Black Hills Surgical Hospital

Shannon Brinker

Michelle Bruno

Kelly Buntrock

Canyon Lake Resort

Casey Peterson & Associates, LTD.

Craig Christianson

Contractors Supply

Dacotah Bank

Cary Davis

Mike Derby

Farm Credit Services of America First American Title Company

First Interstate BancSystem

Foundation

First Interstate Bank

First Western Federal Savings Bank

Suzanne Gabrielson

GE Foundation

Golden West Technologies

Grandview PTA

Great Western Bank

Gunderson, Palmer, Nelson &

Ashmore, LLP

Sarah Hermsen

Highmark Federal Credit Union

Ron Hill Kevin Jensen

Lee Foundation

Kevin Maher

Main Street Market

Stuart Martin

McDonald's

Sandi Mickley

Midco

Dr. Tim Mitchell

Nooney & Solay, LLP

North Western Warehouse Company

Northwest Pipe Fittings

Omni Home Financing

Pennington Title Company

Pete Lien and Sons, Inc.

Pioneer Bank & Trust

Don Policky

Rapid City Area Chamber of

Commerce

Rapid City Catholic School System

Rapid City Journal

Rapid City Medical Center, LLP

Rapid Valley Elementary PTA Tom Rau

Regional Health

Reptile Gardens

RPM & Associates

Rush Foundation

Security First Bank

Servall Uniform & Linen Supply South Canyon Elementary PTA

Synchrony Financial

U.S. Bank

Valley View Elementary PTA

Wells Fargo Bank, N.A.

Western Dakota Insurors

Whiting, Hagg, Hagg, Dorsey and

Hagg LLP

Kevin Wolfe

Woodrow Wilson PTA

Jaci Worth

SIOUX FALLS

Lead Investor:

XX MIDCO

7-up Bottling Company

A&B Business Solutions

A-1 Bail Bonds

Active Data Systems

Agan Drywall Supply, Inc.

Bill Albrecht

Bill Allen

Alphagraphics

American Bank & Trust

Dr. Paul Amundson

Jamie Andersen Architectural Roofing & Sheetmetal,

Inc.

Architecture, Inc.

Argus Leader Media Argus Leader Media Foundation

Jessica Armstrong

Associated Consulting Engineers, Inc.

Austad's Golf

Auto Body Specialties

Avera Health

Amange Aware

AWE Financial Services

David Bangasser

Mike Begeman

Stephen Bianchi Bierschbach Equipment and Supply

Billion Automotive Bluestem Capital Company

Tom Bosch

Boyce Law Firm, LLP

Brandt Solomon & Anderson, LLP

Jonna Brost BTC Trust Company of SD

Dean Buckneberg

Builders Supply Company

Burns Moving and Storage C & R Supply

Cadwell, Sanford, Deibert & Garry

Capital One Financial Corporation Capital Services

Rod Carlson

Century Business Products, Inc.

CenturyLink

Joel Christensen

Christopherson, Anderson, Paulson, &

Fideler LLP Cigna Foundation

Citi Foundation

Citigroup Inc.

Aaron Clayton Climate Systems, Inc. **CNA Surety** Component Manufacturing Company Concordance Healthcare Solutions CO-OP Architecture CorTrust Bank Costello Property Management Creative Surfaces, Inc. CU Mortgage Direct Cutler Law Firm, LLP

Dacotah Bank Dakota Allergy & Asthma Dakota Land Homes Dakota News, Inc.

Dakota Sports Daktronics, Inc.

Dan Donohue

Davenport, Evans, Hurwitz & Smith, LLP

Davis Love III Foundation, Inc./The RSM Classic Bernie DeWald Ditch Witch of South Dakota, Inc. Dizco, Inc.

Dorsey & Whitney Trust Company,

Dougherty & Company, LLC Dunham Company - Commercial Dunham Company - Residential Jennifer Edwards Egger Steel Company

Jolene Ehresmann Eide Bailly, LLP

Electric Supply Company Electronic Systems, Inc.

Envive Chiropractic Ernst Capital Group

Fair Tax, Inc.

Dr. Tim and Kristie Fiegen Financial Planners Inc First Bank & Trust

First Century Federal Credit Union

First Dakota National Bank

First Dakota Title

First PREMIER/PREMIER Bankcard

FM Acoustical Tile, Inc.

Formatop Company, Inc.

Fred the Fixer Fresh Produce Friessen Construction Frisbee Plumbing and Heating G & D Harr Construction, Inc. G&H Distributing, Inc. Gage Brothers Concrete Products Joe Gaspar Jami Gates

Geotek Engineering and Testing Services, Inc.

Gerry & Kulm Ask, Prof. LLC Getty Abstract & Midwest Title Girton Adams Company

Golden Rule Construction Company,

Graham Tire Grainger Great Western Bank

Kathy Halvorsen Hancock Concrete Products

Handy Man Home Remodeling Hansen Family Foundation Deb and Monte Hanson

Harold's Photo Center Harrisburg Eve Care

Hauge Associates Bill Heaston

HiRoller Conveyor

Holmes Murphy and Associates, Inc.

Home Federal Bank Greg Honl

TJ Hora

Howalt-McDowell Insurance, Inc.

Howe, Inc.

Hy-Vee Food Store

IMKO Workforce Solutions Independent Insurance Agents of

Sioux Falls

Interstate Office Products, Inc.

IS Restaurant Design Equipment & Supply

J & L Harley Davidson Jans Corporation

JDS Industries, Inc.

JH & Sons Clothier

Johnson, Janklow, Abdallah, Bollweg

& Parsons, LLP Johnstone Supply

Journey Group Companies Steve Kirby

Resa and Jeremy Kirchhevel





Koch Hazard Architects Nick Kortan Dr. Al Kosters Kouri Insurance Eric Krouse L. G. Everist, Inc. Land Title Guaranty Company Lawrence & Schiller, Inc. Dr. Kevin Lein Lemonly, LLC Lewis Drug Stores Lindquist & Vennum PLLP Lipetzky's Irrigation and Landscape Paul Livermore Lloyd Companies Lockwood & Zahrbock Kool Law Office Roxie and Tim Loftesness

Luxury Auto Mall of Sioux Falls Lee Magnuson

Maguire Iron, Inc.

Mahlander's Appliance and Lighting Malloy Electric

Marco

McKinneyOlson Insurance Judith Meierhenry

Meierhenry Sargent, LLP Dr. Rick and Valerie Melmer Mickelson & Company, LLC

Midco

Millennium Recycling, Inc.

Minervas

Minnwest Bank

Missile Muffler & Brake, Inc. Montgomery's Furniture Gallery

Ron and Joanne Moquist

Rich Naser

Nasser Law Offices, PC

Julie Nelson

Nelson & Nelson CPA, LLP

Nicholson and Nicholson Attorneys

at Law Ian Noble

Monica Noble

Norberg Paints, Inc.

Nordica Warehouses, Inc.

Norman's Menswear

Kristine O'Connell

O'Connor Company OHARA, LLC

Omnitech, Inc.

ONE AMERICAN BANK

Overhead Door Company, Inc.

P & M Steel

Parker Transfer and Storage

Pepsi-Cola Bottling Company

Pinnacle Wealth Management

Plains Commerce Bank

Mark Powell Pride Neon, Inc.

Principal Financial Group

Dieter Proehl

Qualified Presort Service, LLC

Kaitlin Ramse

Raven Industries

ReCom, Inc.

Redstone Law Firm

ReliaMax Lending Services LLC

Rentschler's, Inc.

Results Radio

Tim Reuer

Risk Administration Services

Kelli and Dan Rogotzke

Char Roth **RSArchitects**

Runge Enterprises

Sammons Financial Group

Sanford Clinic Physicians Community

Service Group Sanford Health

Savre Associates, Inc.

Andrew Schartz

Scheels

Julie Schnaible

Schock Companies

Schoeneman Lumber Company Scott Lumber and Supply Company

SDN Communications

Sea Chiropractic

Security National Bank of South

Dakota

Service First Federal Credit Union Shipley's Launderers and Dry Cleaners

Shortridge Company, Ltd. Showplace Wood Products

James Siemens

Signature Flight Support

SilverStone Group

Sioux Falls Area Chamber of

Commerce

Sioux Falls Federal Credit Union Sioux Falls Ford Sioux Falls Kitchen & Bath Sioux Falls Kiwanis East Club Sioux Falls Rubber Stamp Works Sioux Falls School District #49-5 Sioux Falls Shopping News Sioux International Sioux Merchant Patrol Security Services, Inc. Sioux Nation Ag Center Sioux Steel Company Sisson Printing Smithfield - Sioux Falls Soukup Construction, Inc. South Central Vet Clinic South Western Dental Sprenger Midwest, Inc. Starbucks Coffee Company -CyberGrants

Lynette Stearns Nancy and Tom Steedle Stockwell Engineers, Inc. Sturdevant's Auto Parts Sullivans, Inc. Sun Enterprises SVC-Family Practice Physicians Charitable Fund-Minnesota Ave Sweetman Construction Swenson Investments & Commodities Syverson Tile, Inc. Tallgrass Wealth Management Tessier's, Inc. The Benevity Community Impact The First National Bank in Sioux Falls The Ramkota Companies, Inc. Sam Theobald **Bob Thimjon** Thompson Law, PC Thrivent Choice Charitable Program Pam Tiefenthaler Tomar, Ltd. Trane Tri-State Wholesale Flooring, Inc. U.S. Bank U.S. Bank Foundation - Employee Matching Gift Program Van Buskirk Company Tom Van Wyhe

Vern Eide Motorcars, Inc. Virg Christoffels & Company, Inc. VistaComm Voyage Federal Credit Union Wells Fargo Bank, N.A. Jim Wilcox Williams Insurance Agency Williamson Management Group Garrett Wilson Wilson Orthodontics Wireless World Wollman Insurance Woltman Group Greg Woods Woods, Fuller, Shultz, and Smith, PC Workplace Technology Center, Inc. Xcel Energy Nate Zeeb

TEA Ace Hardware Dakota Millwork Degeest Steel Works **DSI Automotive Products** Fitness First Tea, LLC GF Electric Glass Doctor Herman Otten Construction, Inc. J & M Transmission Service J & R Mechanical Koch Insurance LaurieBelle's Boutique John Lawler Lewis Drug Stores Maka's Taekwondo McGreevy and Associates Midco Milliron Granite & Quartz MyTea Tykes Children's Center, Inc. Net Pistol Parkside Dental Clinic Pizza Ranch



Pyro City

RBS Sanitation, Inc.

RMS Roller Grinder

Schwartzle Construction

Schoenhard's Custom Cabinetry

Reliabank Dakota

Sanford Health

John Schwartzle



Randy Shaull Sorlien Electric Sunshine Foods Tea Area Community Fund Tea Area Parent Teacher Organization Tea Chiropractic & Rehabilitation Tea Veterinary Clinic The Rainmakers Valley Exchange Bank Weisser Distributing, Inc.

VERMILLION Aaladin Industries, Inc. Bank of the West Casey's General Store Coffee Cup Fuel Stop CorInsurance CorTrust Bank Craig K. Thompson Law Office Don and Jeanne Dahlin Jeff Eckhoff Farmers Insurance - Sara Bye Agency LLC First Bank & Trust First Dakota National Bank Fraternal Order of Eagles Dr. Mark Froke H&R Block, Inc. Tom and Jane Heinz Keith Joy Kalins Indoor Comfort Patricia A. Kozak Layne's World Masaba Inc. Midco Theodore Muenster Iamie Neitzke Scott Pohlson Polaris, Inc. Prairie Eye Clinic Paul Preister PrintSource Pump N Stuff **Quality Motors**

Richard Rasmussen

Rasmussen Motors

Lvnn Roach

Arthur Rusch

Sanford Health

USD Foundation

Vermillion Chamber & Development Comp Vermillion Civic Council, Inc. Vermillion Federal Credit Union Vermillion Ford Vermillion Lions Club Vermillion PTO Vermillion Rotary Club Wells Fargo Bank, N.A.

WATERTOWN **A&B** Business Solutions Austin, Hinderaker, Hopper, Strait & Benson, LLP Bendix Imaging, Inc. **BISCO** Liz Christianson Coca-Cola Bottling Co. Codington-Clark Electric Coop, Inc. Cowbov Country Stores Crawford-Osthus Funeral Chapel, LLC Culligan Water Conditioning Custom Fabricators, Inc. Dacotah Bank Dakota Bodies, Inc. Tammy Davis Tammy DeLange Charlie Ewalt Family Dental Center - Dr. Ross Schulte, Dr. Aimee Schulte & Dr. Erika First Bank & Trust First PREMIER/PREMIER Bankcard Dave Fuchs Glacial Lakes Energy, LLC Gray Construction Great Western Bank Kip Hansen Haugan Nelson Realty Hoftiezer Real Estate Home Federal Bank Iason Hutt Hv-Vee Food Store Investment Centers of America KXLG Radio Ledgers, Inc.

Marquardt Electric, Inc.

McKeever's Full Line Vending

Miller Electric Manufacturing



Montgomery's Furniture
Paul Moore
Office Peeps, Inc.
R & R Investments
Ramkota Companies
Real Estate Professionals
Redlinger Bros. Plumbing & Heating

Co. Reliabank Sanford Health Heidi Schooley

Schuneman Equipment Company

Service Plus
Sharp Automotive
Sparton Corporation
Stein Sign Display, Inc.
Team Electronics
The Realty Team
Tray's Outfitter

Veeder's Collision Center

Glen Vilhauer Walmart

Watertown Box Corp.
Watertown Ford Chrysler
Watertown Jaycees
Watertown Optimist Club
Wells Fargo Bank, N.A.
Williams Auto
Mindy Wirkus

Wurth Electronics Midcom Inc. WW Tire Service, Inc.

WEST CENTRAL

A-1 Electric Plumbing Heat & Air A-1 Portable Toilets Matt Alley American Sports

Automatic Building Controls Vonnie and William Barnett

Blair Bathke Beaverbuilt, Inc. Emily Berg

Beth G Photography Bubba's Digging & Lawn Service Inc.

Buss Accounting & Consulting PC Central States Manufacturing, Inc. Central Valley Golf Course

Copperhead Agricultural Products

Edward Jones Eich Law Office Shala Eisenbeisz

James Gordon

Electric Supply Company First Manufacturing, LLC Gillespie Small Engine

Golden West Telecommunications

Great Western Bank Hartford Building Center Hartford Dental Clinic, P.C. Hartford Farmers Elevator Hartford Mini Storage

Hartford RV & Boat Storage LLC

Hartford Veterinary Clinic Home Federal Bank I-90 Speedway

Ideker Construction Imagination Station Impact Auto Works

J. Mulder Contracting LLC

Key Real Estate Kinzley Funeral Home David J. Larson

Lemke Fitness and Training LLC

Maras, Inc.

MEDICAP Pharmacy

Midco

Miller Funeral Home, Inc. Mowmentum Lawn & Snow

Josh Mulder
Jennifer Munger
Scott Nelson
Oakleaf Auto, Inc
Amanda Odegaard
Omnitech, Inc.
Pizza Ranch
Pro Framing, Inc.
Puthoff Insurance Agency

RBS Sanitation, Inc.
Reliabank
Sanford Health
Sioux Valley Energy
The Goat Bar & Grill
West Central PTA
Zacharias Construction
Bill Zortman

WINNER

BankWest Bruce Carrier

First Fidelity Bank/Fidelity Agency Frontier Motors Automotive Group,

Inc.

Grossenburg Implement Mason Funeral Home Office Products Center Sanford Health

South Dakota Automobile Dealers

Association Statewide Ag Insurance The Insurance Center Winner Health Mart Winner Rotary Club

YANKTON

A&B Business Solutions Ace Hardware Allen Electric Chuck Aman Applied Engineering Avera Health Dr. Jon Baumann Ben's

Blackburn and Stevens, LLC

Client Services, Inc.

Conkling Distributing Company, Inc.

CorTrust Bank

Den Herder Law Office

Ear, Nose & Throat Associates, P.C.

Edward Jones

Eisenbraun & Associates

Chad Ekroth

Fejfar Plumbing & Heating First Chiropractic Center First Dakota National Bank

First National Bank

Susie Frick Kathie Gerstner Great Western Bank

Ben Hanten Home Federal Bank Hubbs Agency, Inc.

Hy-Vee Food Store Wayne Ibarolle Randall Johnson

Johnson, Miner, Marlow, Woodward &

Huff, Prof., LLC

Kelly Inn

Kennedy Pier Knoff Loftus LLP

Frani Kieffer

Kolberg-Pioneer, Inc. Koletzky Implement, Inc.

Leader Concrete Construction, Inc. Lewis & Clark Specialty Hospital

Lewis & Clark Voiture Lewis and Clark Realty Limestone, Inc.

M. R. Henderson & Co.

Don Marker

Mark's Machinery, Inc.

Midco

MT & RC Smith Insurance NorthWestern Energy Olson's Pest Technicians Steve Pietila

Pump N Stuff
Kathy Quinlivan
Pam Rezac
RJ Rieger

Riverside Auto Body, LLC Roger's Family Pharmacy S.M.A.R.T. Training Sacred Heart Monastery

Jamie Schaefer

Shur-co

Slowey Construction South Dakota Magazine

Deb Specht

Sweet Dreams Anesthesia Prof LLC Teachout & Franklin, Prof., LLC

Tire Muffler Alignment

Topkote Inc. TruXedo Justin Wagner Walmart

Welfl Construction Corporation

Wells Fargo Bank, N.A. Western Office Plus Williams and Company Wintz and Ray Funeral Home

Wireless World Yaggie's, Inc.

Yankton Ag Services Yankton Area Foundation Yankton Kiwanis Club Yankton Medical Clinic, P.C. Yankton Morning Optimist Club

Yankton Sertoma Club Yankton Title Company



STATEMENT OF ACTIVITIES

Year Ended June 30, 2016

	UNRESTRICTED	TEMPORARILY RESTRICTED	PERMANENTLY RESTRICTED	TOTAL
REVENUE:				
Special Events				
Golf Revenues	\$-	\$171,391	\$-	\$171,391
Golf Expenses	-	(20,349)	-	(20,349)
Net Golf Revenues	-	151,042	-	151,042
Bowl-a-Thon Revenues	_	209,443	_	209,443
Bowl-a-Thon Expenses		(27,664)	<u>-</u>	(27,664)
Net Bowl-a-Thon Revenues		181,779	-	181,779
Area Board Other Special Event Revenues	-	3,955	-	3,955
Area Board Other Special Event Expenses	-	(967)	-	(967)
Net Area Board Other Special Event		2,988	-	2,988
Net Special Events	-	335,809	-	335,809
Contribution Revenue:				
Corporations	79,411	456,586	-	535,997
Individuals	8,424	49,689	-	58,113
Foundations	7,769	45,824	-	53,593
Total Contribution Revenue:	95,604	552,099	-	647,703
Gifts In Kind Received - Advertising	175,874	_	-	175,874
Gifts in Kind Received - Product	47,567	-	-	47,567
Investment Income	29,296	3,072	2,764	35,132
Net Assets Released from Restriction	875,339	(875,339)	-	-
Total Revenue:	1,223,680	15,641	2,764	1,242,085
EXPENSES:				
Program Services				
Salaries and Benefits	591,379	-	-	591,379
National Program Materials, Insurance,				
and Participation Fee	222,116	-	-	222,116
Other Program Services	159,025	-	-	159,025
Program Services - Gifts in Kind Used	386	-	-	386
Total Program Services	972,906	-	-	972,906
Management and General	23,917	-	-	23,917
Management and General - Gifts in Kind U		-	-	91,860
Fundraising	164,993	-	-	164,993
Fundraising - Gifts in Kind Used	131,195	-	-	131,195
Total Expenses	1,384,871	15.641	2764	1,384,871
Operating Income (Loss) Nonoperating Revenue	(161,191)	15,641	2,764	(142,786)
Unrealized Gains (Losses) , nonoperating	(848)	(20)		(868)
Changes in Net Assets	(162,039)	15,621	2,764	(143,654)
Net Assets, Beginning	1,104,172	1,091,639	260,835	2,456,646
Net Assets, Ending	\$942,133	\$1,107,260	\$263,599	\$2,312,992

STUDENT NUMBERS

2015-2016	Classrooms	Students
Aberdeen	79 .	1,884
Belle Fourche	14 .	314
Brandon Valley	69 .	1,615
Brookings		
Canton	19 .	347
Centerville	8.	123
Chamberlain	7 .	156
Dell Rapids	37 .	728
Harrisburg	173 .	3,422
Huron	53 .	1,171
Lead/Deadwood	17 .	275
Lennox	16 .	322
Madison	34 .	680
Meade (Sturgis)	14 .	289
Milbank	38 .	690
Mitchell	58 .	1,251
Mobridge	7 .	154
Parker	7 .	188
Pierre/Ft. Pierre	64 .	1,367
Rapid City	173 .	4,116
Sioux Falls	1,056 .	24,196
Spearfish	25 .	619
Tea	39 .	822
Vermillion	32 .	591
Volga	18 .	413
Warner	4.	100
Watertown	65 .	1,485
West Central	40 .	856
Winner	11 .	213
Yankton		
SD TOTAL:	2,316	51,498

THINKER







STATE OFFICE 1000 N. West Avenue, Suite 110 Sioux Falls, SD 57104

Phone: (800) 871-7007 | (605) 336-7318

Fax: (605) 336-2257

Email: jasd@ja.org

Website: www.jasd.org